

Road to a Dealer Auto Purchase



Thank you for choosing Logix for your auto loan. We are here to help you through the process every step of the way.

Research

Research the year, make, model, options, price, reviews, performance, vehicle history, and insurance costs before making a decision. This could save you time and money. Here are a few sites that can help:

www.edmunds.com

www.roadandtrack.com

www.kbb.com

www.carfax.com

Dealer Purchase

- To obtain competitive pricing use our hassle free buying service. Ask your loan officer for details.
- Meet with the dealer. The Fleet Manager may be able to get you better pricing. Inform them that you are pre-approved and negotiate the best price!
- Select the vehicle with the options and color you want and take it for a test drive.
- Before signing any documents, insist on an **Option Purchase Contract**. This is very important and allows you 3-7 days to complete the loan transaction with Logix.
- NOTE: We only finance vehicles from Franchise Dealers (those affiliated with a major brand such as Ford, Chevy or CarMax).

Financing with Logix

- Contact your Logix loan officer to set-up an appointment or complete your auto purchase. Your loan officer needs the following:
 1. Option Purchase Contract
 2. Bank Information for Automatic Payments
- Your loan officer will review the documents and confirm the loan amount, term, rate, and due date with you. Loan proceeds can be sent directly to the dealer.
- After you complete the auto purchase, please add full coverage insurance with Logix as the "loss payee". **Insurance must be non-commercial policies only.**